

FINANCIAL/BUSINESS OFFICER REGISTRATION

For convention registration visit members.nycachca.com/eventcalendar or fill out the form below.

If you wish to enroll additional participants, please print additional forms:

ALL REGISTRATIONS MUST BE PREPAID

IMPORTANT

1. This program has been submitted to the appropriate licensure board for approval.
2. ACHCA cancellation policy: Full refund on cancellations postmarked no later than 01/31/26. There will be a \$75 administrative fee charged after that date. No refund after 02/20/26.
3. Program reservations should be made directly with New York Chapter ACHCA (see form).
4. \$25 of non-member registration fee may be applied to College membership if the application is mailed within 60 days of this convention.
5. Complete convention registration form, **include payment.**

Return to:

ACHCA/NYC
c/o Anthony Restaino
1250 67th Street
Brooklyn, NY 11219

REGISTRATION FEE INCLUDES

- Socials
 - Educational programs and all literature and educational materials including the Idea Exchange
 - Entrance to exhibit hall
 - Coffee breaks
 - ACHCA welcome gifts
 - Convention journal
 - Installation banquet
- For further information please contact:
Anthony Restaino at (718) 306-5642

Please Print

Name _____

Title _____ Facility _____

Email _____ Phone _____

Spouse/Guest _____

Street Address _____ City _____

State _____ Zip _____

License No./State(s) _____

Are you a licensed nursing home admin? Yes No NAB # _____

Dining Options:

Regular Kosher Gluten Free Vegetarian

ADVANCE CONVENTION REGISTRATION

Member Fee (\$549.00 ea.)* \$ _____

Non-Member Fee (\$599.00 ea.) \$ _____

Spouse/Guest/Student** (\$250.00 ea.) \$ _____

TOTAL REMITTANCE \$ _____

Registration after 1/31/2026 or on-site registration fee:

- Member \$649.00
- Non-Member \$699.00

**If you or your administrator is a member of ACHCA, NYSHFA
**Student of long term care (A.I.T.) or spouse with no license*

MULTI FACILITY PACKAGE

Multi Facility Group Registration (On-line registration not available)

Register all employees and spouses/guests for a combined group fee. Please complete this form and return.

Once received, a spreadsheet for your attendees will be provided to you.

Member Fee \$2,500.00 | Non-Member Fee \$2,800.00 \$ _____

TOTAL REMITTANCE (MULTI FACILITY PACKAGE) \$ _____

TOTAL NUMBER OF EMPLOYEES/GUESTS _____

Card Type:

MasterCard Visa Amex Discover

Card Number _____ Exp. Date _____ CVV _____

Name on Card _____ Zip _____

Make Checks Payable To: NYC-ACHCA

Registration Confirmed _____



Resorts World
CATSKILLS
CASINO • RESORT



ATTENTION FINANCIAL/BUSINESS OFFICERS!

56th ANNUAL CONVENTION | MARCH 8-11, 2026

FINANCIAL/BUSINESS OFFICER AGENDA

SUNDAY 03/8/2026

11:00 am – 6:00 pm	Registration
1:00 pm - 2:30 pm	Compliance, Enforcement and the OBBBA
2:45 pm - 4:15 pm	Surviving Medicare and HMO Audits
6:00 pm	Dinner – On Your Own

MONDAY 03/9/2026

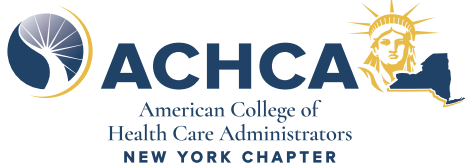
7:30 am – 5:30 pm	Registration
7:30 am – 9:00 am	Breakfast
9:00 am - 10:30 am	KEYNOTE: Managing When No One Wants to Work
10:00 am – 3:00 pm	Exhibitor Set Up
10:30 am – 10:45 am	Break
10:45 am - 12:15 pm	GLP-1 and GLP-2 in Long Term Care
12:15 pm – 2:00 pm	Awards Luncheon & Chapter Business Meeting
2:15 pm - 3:45 pm	Long Term Care Regulatory and Legal Update
4:00 pm - 5:30 pm	IDEA EXCHANGE
6:00 pm – 7:30 pm	Dinner - Main Dining Area
7:30 pm – 9:00 pm	Opening of Exhibits – NY Chapter Cocktail Reception

TUESDAY 03/10/2026

7:00 am – 8:30 am	Breakfast
7:30 am – 5:30 pm	Registration
8:30 am - 10:00 am	Leading with Ethics and Integrity
10:00 am – 11:00 am	Exhibits Open
11:00 am - 12:30 pm	Modern Reimbursement Theory: Breaking the Language Barrier
12:30 pm – 2:00 pm	Lunch - Main Dining Area
2:00 pm - 3:30 pm	Effectively Leading Change
3:30 pm – 5:00 pm	Exhibits Open
5:00 pm - 6:00 pm	The Wild West of Long Term Care
6:30 pm – 7:30 pm	President's Reception
7:30 pm – 9:30 pm	Installation Banquet

WEDNESDAY 03/11/2026

7:00 am – 8:30 am	Breakfast
8:45 am – 10:00 am	Exhibits Open
10:00 am	Exhibitor Breakdown
10:00 am - 11:30 am	Quality Reporting Audits: Coming Soon to an SNF Near You!
11:45 am - 1:15 pm	Driving Quality, Driving Success
1:15 pm	Lunch – On Your Own



NYSHFA
NYS HEALTH FACILITIES ASSOCIATION

NYSCAL
NYS CENTER FOR ASSISTED LIVING

56th ANNUAL CONVENTION



Financial/Business Officers Program & Registration

MARCH 8-11, 2026
RESORTS WORLD CATSKILLS

MEMBERS.NYCACHCA.COM/EVENTCALENDAR

**ACHCA MEMBERSHIP:
THE KEY TO SUCCESS**

Dear Colleague:

It is our pleasure to invite you to the New York Chapter of the American College of Health Care Administrators 56th Annual Convention, March 8 – 11, 2026 at Resorts World Catskills. It's an exciting opportunity to join your industry peers and learn from experts in your field. We are excited to build upon the enhancements we have made to our program while continuing to bring you the best possible experience and return on your investment, including a stellar line up of speakers and a return to our new venue.

Our conference theme, "ACHCA Membership: The Key to Success" embodies what our organization truly stands for, representing a spirit of professional growth, inspirational leadership and understanding of our industry. We are guided by the vision that dynamic leadership fosters long term health care services that are meaningful, successful and efficient. Our Education Committee has gone to great lengths to provide educational programs that are inspiring, promote professional development opportunities and position you for success in an ever-changing health care environment. Our program includes sessions for Administrators, Financial Managers and Directors of Nursing/Clinical staff. Participants have the opportunity to earn 17.5 continuing education credits in these break-out sessions.

This year we are eager to return to our exciting new venue, the Resorts World Catskills in Monticello, NY. Visit our 50 corporate sponsors in the spacious exhibit hall and enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment! Resort World Catskills offers an array of indulgent food including Glatt Kosher cuisine. Don't forget to join us Monday night to network with colleagues and vendors at the New York Chapter Welcome Reception and the Opening of Exhibit Hall.

We hope you will join us for another successful year! It is more important than ever to understand the challenges of our industry and plan for success through education and advocacy.

We look forward to seeing you at Resorts World Catskills. If you attend only one convention in 2026 make it this one.

Sincerely,

The Convention Committee



REGISTER TODAY & SAVE!

members.nycachca.com/eventcalendar

EARLY BIRD Member Price \$549, Non-Member \$599

EXPERIENCE THE RESORTS WORLD CATSKILLS!

Enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment on four stages!

HOTEL RESERVATIONS: RESORTS WORLD CATSKILLS

Reserve your room now at special convention rates by visiting www.rwcatskills.com or call the Reservations Department at (833) 586-9358 to reserve your room using Booking ID# 2867.

SPECIAL CONVENTION PRICING

The Alder (1 King)	\$145.00 per night	RWC Tower (1 King)	\$205.00 per night
The Alder (2 Queens)	\$195.00 per night	RWC Tower (2 Queens)	\$205.00 per night

56th ANNUAL CONVENTION

SUNDAY, MARCH 8, 2026

1:00PM – 2:30PM

SPEAKER: Lourdes Martinez, Esq.

SESSION: Hot Takes for 2026 – Compliance, Enforcement and the OBBBA

SUMMARY: Join Lourdes Martinez, Partner at Sheppard Mullin Richter & Hampton, LLP, as she discusses the latest in compliance, enforcement and the One Big Beautiful Bill Act. Discussion will include an overview of current enforcement and initiatives, the impact of major regulatory changes and how to prepare and best protect your facility.

2:45 PM – 4:15 PM

SPEAKER: Nelia Adaci RN, BSN, RAC-MT, RAC-MTA, DNS-MT

SESSION: Surviving Medicare and HMO Audits – A Practical Approach: the Proof is in the Coding

SUMMARY: Claims Audits – such as Recovery Audit Contractor (RAC) Audits and Targeted Probe and Educate (TPE) Probes – are becoming increasingly frequent. Auditors are now denying claims for reasons that were rarely challenged in the past. Medical reviewers are applying Medicare and regulatory guidelines with greater scrutiny. This presentation will provide an overview of CMS's initiatives to identify Medicare Payment Errors via data Analysis, Claims and Records Review. During this session, we will discuss approaches to avoid denials and explore practical strategies to overturn denials in the appeals process.

LEARNING OBJECTIVES:

- Identify the various Claims & Medical Review Contractors: "Our Esteemed Auditors" – RAC, MAC, UPIC, SMRC, etc.
- List the most common reasons for Claim Denials & Recoveries: "Facilities' Vulnerabilities"
- Discuss practical strategies on how to prepare and be successful in audits.

- Enumerate the 5 Levels of Appeal for Denied Claims

MONDAY, MARCH 9, 2026

9:00AM – 10:30AM

SPEAKERS: Ralph Peterson

SESSION: Managing When No One Wants to Work

SUMMARY: With turnover rates in senior care reaching 60%, retaining staff has become one of the industry's greatest challenges—and culture, not compensation, is the root cause. In this energetic and eye-opening keynote, Ralph Peterson challenges traditional assumptions and offers actionable strategies for building a workplace culture that supports, respects, and retains caregivers. Using humor, stories, and real-world tools, Ralph empowers leaders to transform their teams and boost retention by improving communication, trust, and teamwork.



- Discover why culture—not pay—is the #1 driver of employee turnover
- Identify the signs of a toxic work environment and how to fix them
- Learn how to foster trust, collaboration, and appreciation in your team
- Walk away with practical tools to build a culture employees want to be part of

10:45AM – 12:15PM

SPEAKERS: Mary Fitzpatrick, RDN, CDN
Maryann DeSalvo, RDN, CDN

SESSION: "The Role of GLP-1 & GLP-2 Therapy for Older Adults in the LTC Setting"

SUMMARY: Join us for this timely and informative lecture on improving health outcomes in the era of GLP therapies. Gain a deeper understanding of their use in the treatment of Diabetes, Obesity and related Cardiovascular and Renal conditions in the older population. Learn about the benefits and risks of GLP therapy, the common side effects and how to prevent complications. This lecture is essential for long term care professionals at the forefront of diabetes and weight management for their clients.

2:15PM – 3:45PM

SPEAKERS: Stephen Hanse, Esq.
Cornelius Murray, Esq.

SESSION: Long Term Care Regulatory and Legal Update

SUMMARY: New York's health care administrators are facing a number of legal, legislative and regulatory issues that could directly impact their ability to deliver high quality, cost effective long term care throughout the State. This session will shed light on the key legal, legislative and regulatory issues facing providers and examine their practical operational implications as well as their impact on the delivery of care.

4:00PM – 5:30PM

SPEAKERS: Various Vendors

SESSION: Idea Exchange

SUMMARY: The New York Chapter will hold an Idea Exchange session, which offers a unique educational opportunity for face-to-face interaction between conference participants and industry experts about innovative care and service concepts. The Idea Exchange spotlights creative solutions to challenges in long-term care while creating a network for ongoing collaboration and problem-solving.

FINANCIAL/BUSINESS EDUCATION PROGRAM

TUESDAY, MARCH 10, 2026

8:30AM - 10:00AM

SPEAKERS: Bob Cooper

SESSION: Leading With Ethics & Integrity

SUMMARY: This seminar provides participants with an understanding of the true meaning of leadership, and the role of leadership in the development of a highly ethical culture. Participants will learn the difference between ethics and compliance, and specific strategies to build and sustain a highly ethical culture.

11:00AM - 12:30PM

SPEAKERS: Marc Zimmet, CEO
Jay Gormley, CIO

SESSION: Modern Reimbursement Theory: Breaking the Language Barrier

SUMMARY: Languages evolve quickly in isolated communities, where vocabulary and grammar are shaped by environment and shared experience. For example, life in the Arctic Circle gave rise to dozens of common terms for snow across Inuit languages, but none for “sand”. The same pattern holds across Skilled Nursing departments. The Medicare Cost Report and Minimum Data Set are isolated from each other and, as such, never cross-pollinated terminology. Operators cared little for activity outside their home state and rarely noticed as divergent policies, priorities, and practicalities fractured reimbursement’s fluency across the country. Now, as Medicaid payment methodologies are being updated, states often look to neighbors for inspiration—only to find that good ideas don’t translate across systems. This session is designed to break the language barrier with Modern Reimbursement Theory, a data-driven approach aligned with the SNFonomic realities of unique providers. Concepts discussed during this presentation set the tone for the entire conference.

2:00PM - 3:30PM

SPEAKERS: Bob Cooper

SESSION: Effectively Leading Change - Inspiring Excellence in the Ever-Changing Health Care Environment.

SUMMARY: This session reviews specific strategies for leaders to effectively assist their team to handle any change(s) that may occur. A focus is placed on the leader’s ability to inspire others by building trust and demonstrating high emotional intelligence in a highly engaged and motivating work environment.

5:00PM - 6:00PM

SPEAKERS: Joseph Martello, CPA
Suzanne Breit, CPA
Brian P. Lee, CPA

SESSION: The Wild West of Long-Term Care

SUMMARY: The Long-Term Post Acute Care Industry is riding through a Wild West of challenges—stagnant reimbursements, unpredictable funding, mounting costs, and tougher regulations. Providers who don’t keep their boots on the ground and adapt could find their revenue streams drying up, profit margins shrinking, and run into compliance trouble. This session will serve as your guide to navigating the latest updates on reimbursement, operations, and regulations, spotlighting the toughest obstacles on the frontier, showing you how to measure them, and sharing strategies to avoid the common pitfalls that can catch anyone off guard.

WEDNESDAY, MARCH 11, 2026

10:00AM - 11:30AM

SPEAKERS: Maureen McCarthy, RN, BS
RAC-MT, CQP

SESSION: Quality Reporting Audits: Coming Soon to a SNF Near You!

SUMMARY: CMS has officially launched the new SNF QRP Validation Program, and administrators are beginning to see how this next-level audit process can impact both compliance and the bottom line. Unlike past reviews, this validation process scrutinizes MDS accuracy and supporting documentation to confirm data integrity, and findings can directly influence a facility’s compliance standing. Noncompliance, even in coding or documentation, can trigger up to a 2% reduction in next year’s Annual Payment Update, making preparation critical.

This session will explore what’s new in the QRP validation process, highlight emerging audit trends and key risk areas from 2025, and preview upcoming changes to both QRP and the SNF Value-Based Purchasing Program (VBP) that will affect reporting and reimbursement in 2026. Learn practical strategies to strengthen documentation, align staff workflows, and leverage facility data to safeguard revenue and performance metrics. Leave ready to ensure your facility is both audit-ready and financially protected in the new year.

11:45PM - 1:15PM

SPEAKERS: Mary Gracey-White,
RN, BSN, QCP

SESSION: Driving Quality,
Driving Success

SUMMARY: This session is designed to provide information on current Survey Trends while providing strategies to improve Survey outcomes. The focus will be on driving forward quality daily to improve outcomes. Mary Gracey-White will provide insight into specific survey citations and tips to avoid. The presentation will include discussion on reportable occurrences, resident abuse, and tips for thorough investigations. Behavioral Health management, to improve quality, will be incorporated into the topic of Abuse Prevention.