



SPONSORED BY: HARRIS BEACH, PLLC

Fiscal Readiness for Long-Term Care Organizations

PRESENTED BY:

Heidi Schult Gregory, ESQ, Wendy Kinsella,
Kevin Tompsett & Lee Woodard

HARRIS BEACH, PLLC | ATTORNEYS AT LAW

AUGUST 18, 2020 | 10:00am - 11:30am



NYSHFA
NYS HEALTH FACILITIES ASSOCIATION

NYSCAL
NYS CENTER FOR ASSISTED LIVING

NYSHFA-NYSCAL.ORG

PROGRAM OVERVIEW:

At this delicate juncture long-term care organizations need to understand their options when facing financial difficulties, and how to develop a plan for identifying opportunities and addressing weaknesses and risks before they are too big to handle. Our health care and financial restructuring attorneys can address strategies for maximizing collections on long-term care accounts, as well as consensual workouts, bankruptcy considerations and other restructuring options.

OUR SPEAKERS:



HEIDI SCHULT GREGORY, ESQ. serves as managing partner and a leader of the *Long-term Care focus area* in the Rochester office. She is an experienced litigator, and represents hospitals, health care providers, nursing homes, residential

treatment facilities, physician groups, licensed professionals, vendors and insurance companies in state court and before administrative panels and quasi-judicial tribunals.



LEE. E. WOODARD, a co-leader of the firm's *Financial Restructuring, Bankruptcy and Creditors' Rights Practice Group*, focuses mainly on assisting clients in

dealing with troubled debt, counseling clients in bankruptcy and financial restructuring matters. For 28 years, he was appointed by the U.S. Dept. of Justice as a panel trustee for Chapter 7 and Chapter 11 bankruptcy matters.



KEVIN W. TOMPSETT is a co-leader of the firm's *Financial Restructuring, Bankruptcy and Creditors' Rights Practice Group*, and represents banks, credit unions, finance companies, long term care facilities and other creditors in consumer and commercial litigation,

including replevin and fraudulent conveyance actions, and enforcement of money judgments.



WENDY A. KINSELLA as co-leader of the firm's *Financial Restructuring, Bankruptcy and Creditors' Rights Practice Group*, Wendy focuses her

practice on bankruptcies, reorganizations, workouts and insolvency matters.

THANK YOU TO OUR SPONSOR:



HARRIS BEACH PLLC

ATTORNEYS AT LAW

Discover True Engagement®

GENERAL INFORMATION & DETAILS

\$125
Members



\$175
Non-Members

Available for LNHA's and ALA's

Tuesday, August 18, 2020 | 10:00am -11:30am

PLEASE NOTE! *Cost per connection. Multiple participants may listen in on one connection at the cost of one registration. Multiple connections from the same facility will be invoiced an additional registration fee.*

CONFIRMATIONS

Confirmations for each session will be sent one day prior.

All registrants will be e-mailed:

- A link to the webinar program and call-information
- A credit form
- Handouts
- An evaluation form

NYSHFA | NYSCAL'S CANCELLATION POLICY

No refund will be issued after the webinar.

QUESTIONS?

Erin Fitzgerald

PH: 518.462.4800 ext. 22 | E: efitzgerald@nyshfa.org

NYSHFA-NYSCAL.ORG

FISCAL READINESS FOR LONG-TERM CARE ORGANIZATIONS

REGISTRANT INFORMATION

Name: _____ NAB Identifier: _____

Title: _____

Facility Name: _____

Address: _____

City, State, Zip: _____

Email: _____

Phone: _____ Fax: _____

PAYMENT INFORMATION

MEMBERS: \$125 | NON-MEMBERS: \$175

PLEASE SEND YOUR REGISTRATION TO ERIN FITZGERALD VIA

EMAIL: efitzgerald@nyshfa.org

MAIL TO: Foundation for Quality Care • 33 Elk Street • Suite 300 • Albany • NY • 12207

Check Visa American Express Mastercard Discover

Credit Card Number: _____ Exp. Date _____

Name on the Card: _____

Cardholder Signature* _____

Total Amount Due: \$ _____

* I authorize NYSHFA/NYSCAL/FOC to use the above Discover, MasterCard, VISA, or AMEX to charge applicable registration fees. I also understand that registration fees of those who cancel the day of the program or fail to attend are forfeited. PLEASE NOTE: Payment Will Show on Your Credit Card Statement as NYS Health Facilities Association.